

Medicare Made Simple

The impact of choosing a Medicare type based on premiums alone

If you're in relatively good health, there's a common misconception that you'll pay the same for Medicare year after year. But that may not be the case for everyone. Depending on your Medicare type, an unexpected diagnosis could mean that you have to pay substantially more for out-of-pocket health care expenses than you originally budgeted for — especially if you're like the 85% of people that don't build health care costs and needs into their retirement plans.¹



Meet Sandra: Age: 72 | Medical conditions: Hypertension, controlled

Sandra thinks she's in great health for her age. She visits her primary care physician once a year and gets an annual mammogram screening. Based on health history, you can see why she opted for the Medicare type with the lowest premiums, Medicare Advantage HMO. But after her last mammogram screening, doctors detected breast cancer. **Take a look at how this unexpected diagnosis could impact Sandra's annual health care costs** based on the type of Medicare she chose.

	Original Medicare with Supplement Plan G		Medicare Advantage HMO		Medicare Advantage PPO	
	Pre-diagnosis	Post-diagnosis	Pre-diagnosis	Post-diagnosis	Pre-diagnosis	Post-diagnosis
Annual premiums <small>Premium includes Part B</small>	\$4,444	\$4,444	\$2,041	\$2,041	\$2,605	\$2,605
Deductible*	\$233 ²	\$233 ²	\$0	\$0	\$0	\$0
Mammogram	\$0	\$0	\$0	\$0	\$0	\$0
MRI	—	\$233	—	\$100 ²	—	\$125
1 primary physician visit	\$120	\$0	\$15	\$15	\$15	\$15
2 oncologist visits	—	\$0	—	\$90	—	\$90
4 radiologist visits	—	\$0	—	\$180	—	\$180
3 surgeon visits	—	\$0	—	\$135	—	\$135
1 night hospitalization	—	\$0	—	\$385	—	\$395
25 radiation therapy sessions	—	\$0	—	\$5,795 ³	—	\$4,560 ³
Annual total out-of-pocket	\$120	\$233	\$15	\$6,700 ⁴	\$15	\$5,500 ⁴
Annual total costs⁵ <small>*Deductible not included in total costs</small>	\$4,564	\$4,677	\$2,056	\$8,741	\$2,620	\$8,105

Situations like Sandra's are more common than you might think. That's why it's important to take all of life's what-ifs into consideration when comparing the different types of Medicare.



Talk to your financial professional to discuss a plan to cover unexpected health care costs in the future.



This material was developed by Protective in collaboration with *65 Incorporated*, an industry leader in unbiased Medicare guidance. *65 Incorporated* was co-founded by Diane J. Omdahl and Melinda A. Caughill. Diane is a registered nurse and one of the nation's foremost Medicare experts and Melinda is a noted Medicare speaker. *65 Incorporated* helps consumers and financial professionals with Medicare information and individualized guidance.

To learn more, please visit 65incorporated.com

¹ "Finances in Retirement: New Challenges, New Solutions." Merrill Lynch and Age Wave, February 2017.

² Met Part B deductible. Source: Medicare Premiums: Rules for Higher Income Beneficiaries, SocialSecurity.gov.2022

³ Amounts do not reflect the actual cost of 25 radiation therapy sessions but rather the difference between the costs to date and the out-of-pocket limit.

⁴ Her out-of-pocket costs met the plan's maximum limit.

⁵ 65Inc internal analysis of CSG Actuarial Data quoted February 2022 for 06115. Not a comprehensive national average of all available Medicare Supplement Insurance plan premiums.

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